

# **Pingyuan County Businesses**

(needs and collaboration plans)

## **Zhen Zhou Machinery Co., Ltd, Shandong**

### **Technical cooperation intention**

ZHENG ZHOU machinery co., LTD. Shandong, has the existing staff of 860, total assets of RMB130 million. Its turnover is over value RMB100.3 million in 2011, over RMB80.16 million in 2012. The main products are vice, center, collet, tool holder, CNC tooling, grinder and other machine tool accessories products, which gain the title of “Shandong Province Famous Trademark”, “Brand-Name” products in shandong province and so on. Company is one of the five standing members in “Cooperation of China Machine and Tools”, shandong province High-Tech Enterprises. In March 2012, this company gained the right to be listed in the Center of Qilu Equity.

Collaboration format:

- 1, the transfer of technology
- 2, common research and development
- 3, technology invest

## **Project of 30,000 New-type Electric Vehicles**

Covering an area of 20,000 square meters, Dezhou Fuxing Vehicle Co., Ltd. possesses first-class workshop and advanced production line with a total assets of RMB ¥ 16,450,000. The company employs a professional R&D group. In order to achieve a capacity of 30,000 electric vehicles per year, 100,000 square meters of production workshop, overhaul shop, transformer room, raw material warehouse and finished-parts storage need to be built, and assembly production lines for electric vehicles need to be purchased and constructed.

Total investment is RMB ¥ 1,000,000,000 including fixed assets RMB ¥ 920,000,000, base circulating capital RMB ¥ 80,000,000.

Collaboration Format: Joint venture or cooperation

## **Project of 10,000,000 pieces of Solar Vacuum Tubes**

Shandong Sangle Vacuum Tubes Co., Ltd. specializes in the production of all kinds of vacuum collectors for solar energy water heaters. Its total assets are up to RMB ¥ 30, 000,000, with a staff of 150 including 40 professional technicians. At present, the company possesses 9 production lines for processing vacuum tubes, with an annual capacity of 2,200,000 pieces of glass vacuum tubes.

In order to achieve a capacity of 10,000,000 pieces of solar vacuum tubes per year, 100,000 square meters of workshops and finished-parts storage need to be built, and another 20 production lines need to be purchased and constructed.

Total investment is RMB ¥ 300,000,000 including fixed assets RMB ¥ 280,000,000, base circulating capital RMB ¥ 20,000,000.

Collaboration Format: Joint venture or cooperation

### **Project of 280,000 tons of Color Steel Tiles**

Located in Pingyuan Economic Development Zone, Pingyuan Wente Industrial Co., Ltd. specializes in the production of all kinds of coating and building materials. The company has total assets of RMB ¥ 180,000,000, with a staff of over 200 including 40 professional technicians.

In order to achieve a capacity of 280,000 tons of color steel tiles per year, 10,000 square meters of workshops, warehouse and facilities need to be built, and 2 production lines need to be purchased and constructed.

Total investment is RMB ¥ 300,000,000 including fixed assets RMB ¥ 290,000,000, base circulating capital RMB ¥ 10,000,000.

Collaboration Format: Joint venture or cooperation

### **Project of Yurun Biotechnology Industrialization**

Shandong Yurun Biotechnology Co., Ltd. is one incorporated company jointly established by Shandong Runxu Biotechnology Co., Ltd., Shanxi Jiaojucui Coke Co., Ltd. and Shenzhen Lvyou Environmental Engineering Co., Ltd. The company has total assets of RMB ¥ 200,000,000, with a staff of 160 including 68 professional technicians.

Its overall floorage is up to 120,000 square meters, including 9 workshops, and 9 production lines need to be purchased and constructed.

Total investment is RMB ¥ 1,160,000,000, including fixed assets RMB ¥ 1,074,000,000, base circulating capital RMB ¥ 86,000,000.

Collaboration Format: Joint venture, or credit supplied by the investors.

### **Project of 300,000 tons of New-type Wood-plastic Composite Materials**

Dezhou Sanhui Wood-plastic Science & Technology Co., Ltd., specializes in developing and producing wood-plastic composite materials. The company has a staff of 300. Covering an area of 55.3 mu, its total assets is RMB ¥ 37,830,000, including fixed assets RMB ¥ 15,420,000. In 2011, it achieved marketing revenue RMB ¥ 22,770,000, including net profit RMB ¥ 5,090,000.

In order to achieve an annual capacity of 300,000 tons of new-type wood-plastic composite materials, 62,000 square meters of workshop, warehouse and supporting facilities need to be constructed, and 550 units (sets) of equipments need to be purchased, including double screw extruders, crushers, embossing machines and so on.

Total investment is RMB ¥ 580,000,000 including fixed assets RMB ¥ 560,000,000, base circulating capital RMB ¥ 20,000,000.

Collaboration Format: Joint venture or credit supplied by the investors.

### **Production Project of New-type Materials for Wall**

Shandong Shenyuan New Material Co., Ltd. specializes in the production of all kinds of new-type materials for wall with characteristics of energy-saving, environmental protection, heat preservation, sound insulation and waterproof.

In order to produce 20,000,000 square meters of new-type composite light insulation wallboard, one workshop for standard products, one workshop for non-standard products, one storeroom for raw material, one storeroom for finished products need to be constructed. In addition, one production line need to be purchased and assembled, the subsidiary facilities for Office Building, R & D Center, Staff quarter, and the dining room need to be perfected.

Total investment is RMB ¥ 800,000,000 including fixed assets RMB ¥ 780,000,000, base circulating capital RMB ¥ 20,000,000.

Collaboration Format: Joint venture or credit supplied by the foreign investors.

### **Production Project of 5,000,000 Locomotive Fitting**

Shandong Kaichi Machinery Co. Ltd. specializes in making brake assemblies, brake block, brake shoes, air chamber, axle, non-asbestos brake pads, half- asbestos brake pads, single-chamber, double-chamber, axle for heavy truck, 16T York shoe, 14T Fuhua shoe and so on.

6,000 square meters of three workshops and 1,800 square meters of office building have been finished and put into operation, as the first-stage project. And all main supporting facilities have been finished. Major equipments have been put into running.

Total investment is RMB ¥ 180,000,000.

Collaboration Format: Cooperation by share participation, or low-interest loan supplied by the foreign investors.

### **Production Project of 1,500 Units of CNC Machine Tool**

As one of high-tech enterprises, Dezhou Fuma Machine Tool Co., Ltd. specializes in manufacturing deep-hole drilling and boring machine (T2120-T21200 Serials) , CNC machine tool (CHK Serials), CNC milling machine (XK Serials) , CNC pipe thread machine tool (QK Serials), CNC oblique guide machine tool, CNC deep-hole honing machine, special purpose machine tool for processing main shaft of wind generator, large-sized horizontal machine tool, and all kinds of deep hole processing machine tools. Its branch company can produces all kinds of cutters and accessory tools.

The first-stage building project has been finished and put into operation. Its planned capacity is manufacturing 1,500 units of all kinds of machine tools annually.

Total investment is RMB ¥ 160,000,000, including fixed assets RMB ¥ 138,000,000,

Collaboration Format: Share participation, stock holding, capital or equipment investment by foreign investor.

### **Production Project of High-grade Furniture by Hongkong Kaijie (International) Group.**

In 1993, Kaijie Co.,Ltd. was established, which is the former body of Hongkong Kaijie (International) Group. The group specializes in making furniture and decoration, praised one of The Most Promising Furniture Enterprises in China. At present, the group pays more attention to the design, production, sales and after-sale service of top grade solid wood furniture and relevant decoration.

13,000 square meters of coating workshop need to be constructed and whole set of coating machines need to be purchased. The supporting facilities, including 3,000 square meters of wood storeroom and 10,000 square meters of finished products storeroom need to be built.

Total investment is RMB ¥25,000,000.

Collaboration Format: share transfer

### Project of Hot-spring Tourism Villages, Lubei Forest Park

The project is located in Tianshuipu Station, State-owned Forest Farm of Pingyuan County. The project covers an area of 1,000 mu, including 100 mu of construction land and 900 mu of tourism land. The villages include four parts: Hot-spring Club, Hot-spring Hotel, Forest Bathing, and Indoor & outdoor Casino.

Hot-spring Club, Hot-spring Hotel, Forest Bathing, Indoor & outdoor Casino and supporting auxiliary facilities need to be constructed.

Total investment budget is RMB ¥1,000,000,000, from the foreign investors and State-owned Forest Farm of Pingyuan County.

After being built and put into operation, this project can achieve marketing revenue RMB ¥150,000,000, profit and taxes RMB ¥80,000,000 annually.

Collaboration Format: Joint venture or cooperation

### Project of Sweet Family Hostels for the Elderly

Project of Sweet Family Hostels for the Elderly

One Outpatient Ward Building need to be built, supporting 218 sickbeds and treatment room, recovery room, psychotherapy room with X-ray machines, B-ultrasonic Wave machines and other check medical devices. One social endowment apartment need to be constructed, providing 368 beds. One concentrated endowment apartment need to be built, providing 200 beds. And one self-care vegetable garden need to be planned for entertainment and planting by the aged.

Total investment budget is RMB ¥35,970,000.

After being constructed and put into operation, the project will benefit over 70,000 old people and meet their need of entertainment. The green coverage of the hostels will be up to 38%, forming a natural Oxygen bar and becoming one sweet family of the aged.

Collaboration Format:

Except for the concentrated endowment apartment invested by the government, other part of the project, including Outpatient Ward Building, social endowment apartment and so on, can be invested by the foreign investors in whole or block, gaining the power of operation. The operation period shall be decided by negotiation.

### Heat-supply Pipeline Network Reconstruction Project of Pingyuan County Seat

At present, the heat-supply area is about 1,050,000 square meters in the county seat of Pingyuan. And in the next two years, the total are will increase over 500,000 square meters. The current steam-water heat exchanger technology will have to be replaced due to high cost, by low-temperature circulating water heat

–supply system. The Thermal Power Plant and Sino-chem Pingyuan Chemical Co., Ltd. will have the capacity to meet the needs of heat supply for the county seat. According to preliminary estimates, the total investment for heat-supply pipeline network reconstruction is about RMB ¥40,000,000.

Total investment budget is RMB ¥40,000,000.

Collaboration Format: Cooperation by the way of remising the franchise rights.

### **Project of Jinan-Railway Pingyuan Logistics Park**

Covering an area of 5,000 mu, Jinan-Railway Pingyuan Logistics Park is decided to be constructed after negotiation by Jinan Railway Bureau and People's Government of Pingyuan County.

The project is invested by Jinan Railway Bureau, planned and designed by the 2nd Design Institute of China Railway Group.. The project aims to be planed t a high starting point and constructed step by step. Extension line of railway, goods yard, and storeroom need to be constructed and some equipments need to be purchased.

Total investment is RMB ¥600,000.000.

Collaboration Format: Joint venture or cooperation.

### **Project of Exclusive Transport Line and Storage for Petroleum Co., Ltd.**

Pingyuan Petroleum Co., Ltd. is a joint venture, invested by Sinopec Co., Ltd. and Pingyuan Petroleum Logistics Co., Ltd. The company has two transport lines. Every line can be used to load and unload 10 tankers with 60 tons of volume separately, meaning 1,200 tons of petroleum at the same time. In addition, the company has 9 oil storage tankers, with a total capacity of 15,000 tons.

Collaboration Format: Joint venture or cooperation,

### **Construction Project of Pingyuan Cultural Expo Park**

Covering an area of 689,000 square meters, the overall floorage of project is up to 33,000 square meters, including 26,000 square meters for overground part and 7,000 square meters for underground part, with a frame construction of 3-5 floors. The project includes 5 parts: Science & Technology Museum, Literature & History Museum, Urban Planning Exhibition Hall, Lecture Hall, and Conference Center.

Collaboration Format: Joint venture or cooperation

### **Cooperation Project of Shandong Senli Group**

#### **1. Survey of Project Unit**

Shandong Senli Group. was established in 2000. Up to now, the group has processed four branch companys, including Shandong Senli Beer & Beverage Co.,Ltd., Shanxi Senli Beer Co.,Ltd., Xinghuacun Wine

Co.,Ltd.,Shandong Gaosen Packaging Container Co.,Ltd., making beer, wine and zip-top cans. In 2011, it achieved marketing revenue RMB ¥300,000,000, profit and taxes RMB ¥50,000,000. As one of subsidiary,Shandong Senli Beer Co.,Ltd. has total assets of RMB ¥230,000,000. The company covers an area of 240,000 square meters, including overall floorage of 31,000 square meters. It has a staff of 850.

#### Collaboration Format

- 1) Cooperation by share transfer of Senli Beer Co.,Ltd;
- 2) Selling the net assets of Senli Beer Co.,Ltd, total valued RMB ¥ 127,985,000 (unconfirmed), at 15% discount.

#### Cooperation Project of Dacai Stock Raising Co., Ltd.

Shandong Dacai Stock Raising Co., Ltd., specializes in breeder feeding, hatching chick, feed processing, base breeding, organic agriculture developing and deep-processing of meat chicken. As one of pioneering enterprises for agricultural industrialization and the largest-scale agriculture and animal husbandry processing enterprises in northwest area of Shandong Province, the company has total assets RMB ¥ 300,000,000, with a staff of over 800 including 210 college graduates and 105 professional technicians. In 2011, it achieved marketing revenue RMB ¥ 580,000,000, profit and taxes RMB ¥ 52,000,000.

Collaboration Format: Joint venture or cooperation by the way of share transfer.

#### Cooperation Project for Xinglong Textiles Co., Ltd., Pingyuan

The former body of Xinglong Textiles Co.,Ltd. is Pingyuan Cotton Mill. Built in 1988, the company has total fixed assets RMB ¥ 124,000,000, including fixed assets RMB ¥ 87,000,000. Covering an area of 200,000 square meters, the company has a staff of 295. Up to now, the company has become into one modern textile enterprise, with a capacity of processing 4,000 tons cotton yarn and making over 10 kinds of brand products. In 2011, it achieved marketing revenue RMB ¥ 115,000,000, profit and taxes RMB ¥ 11,000,000.

Collaboration format: Joint venture, cooperation, or share transfer.

### Cooperation Project of Dezhou Tongde Breewing Co., Ltd.

In 1901 (27th year of Guanxu Emperor of Qing Dynasty), Mr. Ren Jindong established the brewing workshop, mainly making millet wine and black rice medlar vinegar, named TONGDEHAO. Up to now, this old and famous workshop has become into Dezhou Tongde Breewing Co., Ltd., after five generations passed. Covering an area of 20 mu, the company has a staff of over 60. In 2011, it achieved marketing revenue RMB ¥ 8,000,000, profit and taxes RMB ¥ 800,000. In recent years, the company constantly developed and invented new nutrient drinks and health condiments. Its main products include: millet protoplasmic wine, mulberry health vinegar, soya sauce. In 2003, the serial products of black rice medlar vinegar were awarded as China Time-honored Brand and Provincial Intangible Cultural Heritage Protection Skill. At present, the demands for the serial products of millet protoplasmic wine and black rice medlar vinegar exceed the supply. So the company need to introduce overseas capital to expand its production capacity.

Collaboration Format: share transfer.

### Cooperation Project of Shandong Zhicheng Chemical Industry Co., Ltd.

In 2004, Shandong Zhicheng Chemical Industry Co., Ltd., was established on the base of Hebei Zhicheng Chemical Industry Group's whole-firm buyouts for Shandong Pingyuan Thermal Power Plant. The company specializes in heat supplying, power-generating, and making avermectin, indigotin, and sodium methylate. Covering an area of 280,000 square meters, the company has total assets RMB ¥ 440,000,000, including fixed assets RMB 280,000,000, with a staff of over 500. In 2011, it achieved marketing revenue RMB ¥ 320,000,000, profit and taxes RMB ¥ 26,000,000.

Collaboration Format: Joint venture, cooperation, or share transfer.

### Cooperation Project of Dezhou Fangdi Ecological Economy Co., Ltd.

Dezhou Fangdi Ecological Economy Co., Ltd. specializes in processing waste tires, utilizing the skill of micro negative pressure thermal cracking. The company has a staff of 140. Its main products include: carbon black, steel wire and fuel oil. In 2011, the company totally processed 30,000 tons of waste tires, and achieved marketing revenue RMB ¥ 80,000,000, profit and taxes RMB ¥ 18,560,000.

Collaboration Format: Joint venture or cooperation.

#### **Contact info:**

Contact person: May Li, Economic Development Adviser, Pingyuan County, Shandong, China

Email: [mayli@rimlifegreentech.com](mailto:mayli@rimlifegreentech.com), [mayli@naceaus.org](mailto:mayli@naceaus.org)

Phone: 1-973-296-7344

Person in Charge: Rui Liang, Deputy County Chief, Pingyuan, Shandong, China

Tel: 0534-4218016

E-mail: 13589921268@139.com